

DATA SHEET

Choosing your path to the cloud

Sage Construction and Real Estate

Cloud technology is the future of the industry. Whether you are ready to move to the cloud today or still need a bit more time, moving your on-premises accounting solution to the cloud or adopting a native cloud accounting solution is business critical for your organization. Discover the benefits and plan your path to the cloud today:

Cloud Economics

Cost is often cited by contractors as a barrier to moving to the cloud. In reality, cloud solutions bring great value and cost savings. We used to spend 80% of our IT budget to build and operate our technology and 20% to run it. Gone are the days of high costs to manage servers and deploy expensive upgrades. The cloud removes the build and operate costs as firms can now just consume technology in the cloud.

Cloud Performance

The cloud's remote data centers have scalable infrastructure and are connected by fast networks. Hyper fast network connectivity is making cloud performance comparable to or even better than our traditional in-house networks. Cloud options can also provide disaster recovery programs, helping you keep your technology up and running.

Security

Cyber security is a top concern for many businesses today. Hyper scaled cloud providers and SaaS providers can provide enterprise grade security, covering you from all angles: physical, network, application, and data. You can rest assured that your financial information will be protected in a highly secured environment, as providers work constantly to stop threats and upgrade protections so that you don't have to.

Collaboration

Collaboration is more important now than ever. A cloud solution helps ensure you and your teams don't miss a beat by giving you the freedom to work from any location on any device at any time.

The Power of Choice

At Sage we believe in the power of choice and are here to support you with the right technology for wherever you may be on your ERP cloud journey. It is important to understand your options so you can select the best path forward for your business.



Private Cloud

Managing the move to the cloud on your own. All aspects including updates, maintenance, security, and support are managed by internal IT.



Hosting

Working with a third-party hosting partner to host your on-premises solution in the cloud. The hosting partner manages the technology – including updates, maintenance, security, and support.



SaaS

Moving to a native cloud solution such as Sage Intacct Construction. All aspects of the technology, including updates, maintenance, security, and support are included with your software subscription.

The differences between each path forward to the cloud:

	Private Cloud	Hosting	SaaS
Date Center	Yours or Colocation Provider	Vendor Private Cloud Azure Google Cloud AWS	Azure and Private Cloud platforms
Compute Infrastructure	Yours		
Sage Software	Sage 100 Contractor, 300CRE (Perpetual or Subscription)	Sage 100C, 300CRE (Perpetual or Subscription)	Sage Intacct Construction
Software and SaaS Integrations	You and/or Sage business partner	Hosting provider and/or Sage business partner	Sage and/or Sage business partner
Remote Access	You build and manage	Included	Included
Security	You	Included + two-factor options	Included
Operations & Upgrades	You	You	Included
End-User Support	You	Included	Included
Economic Model	Capital expenditures to build + Operating expenses to operate	Operating expenses (monthly)	Operating expenses (monthly)

It's All About You

At the end of the day, every construction firm has its own unique set of needs, so you must select the option that is best for you. It is important to consider your user experience, support options, and what implementation will look like. Think about whether you have the resources to tackle these responsibilities internally or if it makes more sense for Sage or a third-party hosting provider to handle these undertakings for you.

Considerations to keep in mind as you vet out the right path forward:

It's All About You	Private Cloud	Hosting	SaaS
#1 User Experience	Bring your own license for Sage Software Choose best remote desktop software access	Bring your own license for Sage Software Look for superior remote desktop software access	Leverage Sage Intacct Construction functionality Delivered securely via Web and secure socket layer
#2 Support	Define hours of operation Define service level agreements Define supported/unsupported	Look for customer satisfaction and hours of Support	Sage and business partner
#3 Implementation	Project plan for build, test, launch Include End-User training	Is it days or weeks?	Sage and business partner

Choosing a Vendor

The options can seem overwhelming, especially with all the technical jargon. Luckily, you can see for yourself what these cloud solutions would mean for your business. If you think a private cloud option is for you, you can demo and trial your version and work out your support and operational plan with your IT team. If you'd like to learn more about hosting options and/or Sage Intacct Construction, you can set up a demo of whichever solution you're interested in. With either of these paths, we've got you covered when it comes to maintenance and support. Plus, with 99.95% uptime, you know your solution will be available whenever you need it.

Considerations when selecting a vendor:

Choosing a Vendor	Private Cloud	Hosting	SaaS
End-User Support	You	Chat, Email, Voice, End-User Onboarding & Training Sage Accredited Provider	Chat, Email, Voice, End-User Onboarding & Training Sage business partner and Sage
Operational Excellence	Define uptime goals Robust and timely backups	99.95% uptime Best in class	99.95% uptime Best in class

For more information on how you can begin realizing the benefits of the cloud, visit: www.SageCRE.com or contact us at **1-800-628-6583**.

¹ Preferred pricing cannot be combined with any additional discounts or offers. Valid credit card required to activate service. To ensure continuous service, Sage One subscription is an automatically renewing subscription. Subsequent months will be automatically billed to the same credit card each month on the anniversary date of purchase. Customer may terminate the plan at any time prior to the renewal date and not be charged for the renewal.

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